



Outside the Workplace Networking

It is a valuable skill in business to network. This skill allows an individual with it to succeed in business ventures and create more opportunities for themselves and others. Building and maintaining connections is a valuable resource in the business world. Anyone who practices this should aim to create a large network and maintain high-quality relationships with all members. This is not just for one businessperson. It is for all employees and companies.

Learning how to connect with people, build rapport and become a people person will help you network with people more effectively. We teach techniques and methods to improve the ability for you team to network. This training session will help you and your team network as effectively as possible.

Course Overview

You will spend the first part of the day getting to know participants and discussing what will take place during the workshop. Students will also have an opportunity to identify their personal learning objectives.

The Benefits of Networking Outside of Work

In this session, participants will learn the benefits of networking outside of work.

Networking Obstacles

This session will focus on time constraints, saying wrong thing, where to go to network, and fear of rejection as networking obstacles.

Networking Principles

Next, participants will learn how to develop contacts, organize contacts, do follow-ups, and maintain relationships as networking principles.

Why Network?

In this session, participants will know the importance of outside workplace networking.

How to Build Networks

In this session, participants will learn how to build networks such as physical networking groups, attend networking events, social networking sites, and networking referral list.

Online Networking Tools

During this session, participants will explore the tools to be used in online networking.

Workshop Wrap-Up

At the end of the course, students will have an opportunity to ask questions and fill out an action plan.

Visit <https://paramounttraining.com.au> for more information or call 1300 810 725