



Internal Networking Skills Training

Welcome to the Internal Networking Skills Training.

It can sound difficult to be good at networking. Networking means meeting people, forging relationships with them, and doing business with them, and for many people these days, their inability or refusal to socialise means difficult in making work relationships. For an efficient businesses and companies to exist they need to run on teamwork, and that means you need to talk to people, and a lot of them. Social skills are needed if you want to be a good team player, and that is required skill needed for anyone who wants to succeed. This training course is therefore set to train your team members to acquire networking skills.

Course Overview

You will spend the first part of the session getting to know participants and discussing what will take place during the workshop. Students will also have an opportunity to identify their personal learning objectives.

This one-day workshop will help you teach participants:

- Become positive
- Build genuine relationships
- Maintain relationship with customers
- Setting up goals on whom to aim
- Identifying the stars in your network.

Build Genuine Relationship

In this session, participants will understand how genuine relationship can spread a good words about you and your business deals, bringing cumulative success.

Keep it Real

In this session, participants will learn how to have an authentic relationship with your customers and how to maintain it.

Set Goals

Here, participants will learn how to aim at the highest possible quality person they can network with, but don't stop trying if they don't bite the bait.

Map the Path to the Stars

Lastly, after setting up the goal, participants will learn how to identify whom exactly you want to network with to make those goals real.

Workshop Wrap-Up

At the end of the day, students will have an opportunity to ask questions and fill out an action plan.

Visit <https://paramountraining.com.au> for more information or call 1300 810 725